



Geoff Butcher

Cooperative Sections Community Housing Trust



Need

- 8,000 properties Red Zoned
- Many section payouts < \$100,000
- Current Sections unaffordable for those people
 - \$170 **-** \$220,000
- Loss of Equity.



RISK

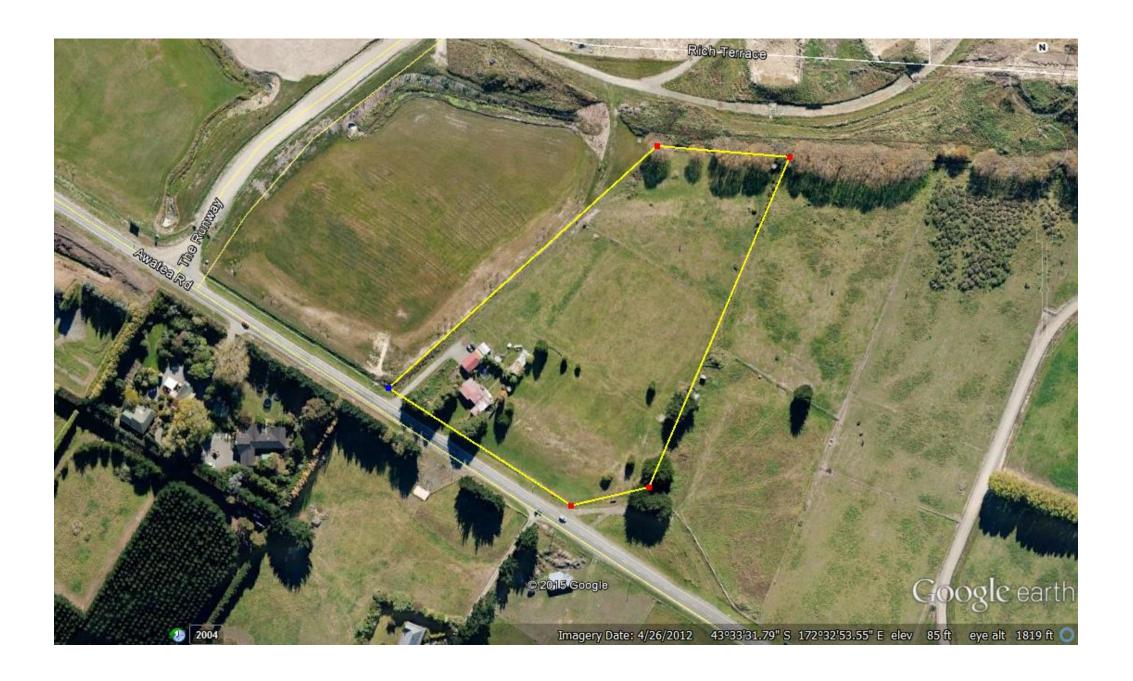
AND REWARD

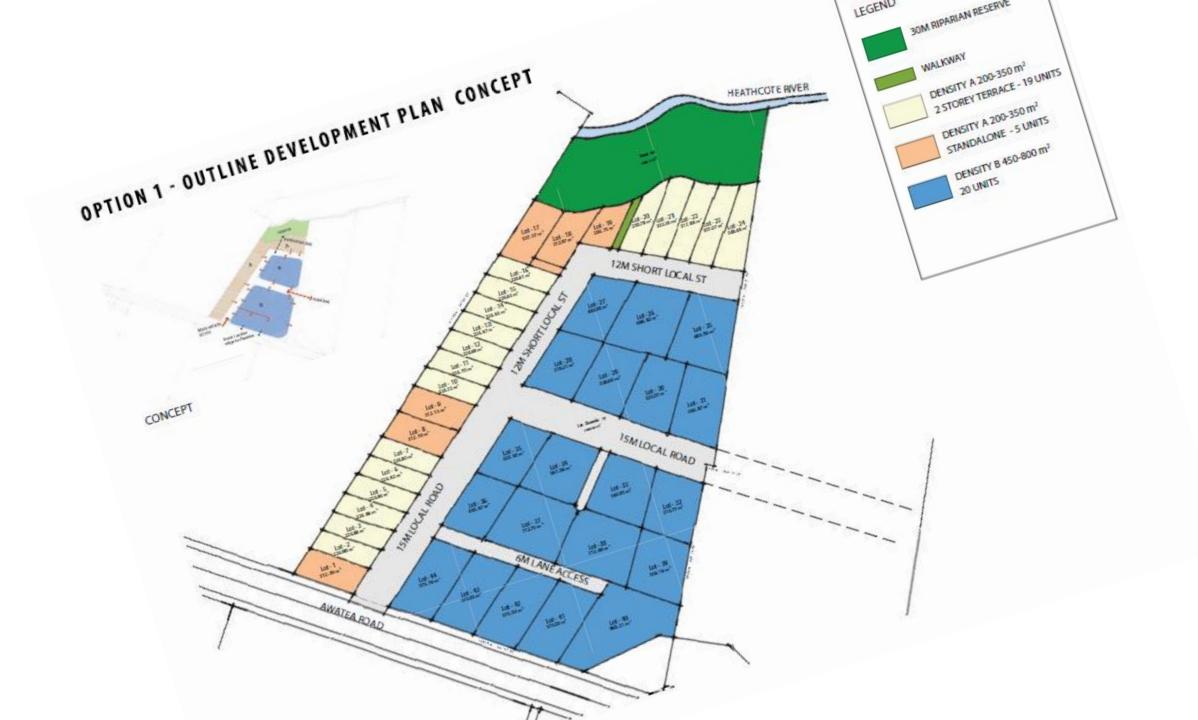
One Solution - Cooperative Sections

- Get a group, find some land, Become your own developer and save the risk margin. Standard Residential Title
- Affordable 25 30 % less than market
 - AND no costly covenants And smaller sections if you like
- Generate Equity (\$40 50,000 per section)

Gives the opportunity to create good urban design

BUT Pay as you go and take the risks







Train Li Terrias



Environment and Community – Design Ideas

 Narrow Roads to reduce lost space and slow Traffic – CCC traffic not keen

Create a sense of neighbourhood by less sterile Subdivision Concept: Cooperative Sections January 2012 Paul Downton Architect
more organic layout;

 Enable Diversity of dwelling forms (reduce restrictive covenants)

• Limit Fence heights / insist on permeability of fences; Enable privacy with hedges



Legal And Buyer Protection Issues

- Securities Act and Prospectuses
 - The \$80,000 three month process;
- Mortgages are exempt if not contributory
 - No contributory mortgages, so multiple individual mortgages = unequal risks. First in gets best security.
- Making sure the manager can't run off with the money
 - Lawyers Trust Acct 3 signatories including the manager and two members
- Tax Stuff
 - GST timing
 - Owners are not property developers so not liable for tax on profits?







OUTCOMES – Cost Containment and Quality

- Sections cost from \$115,000 for 250 m2 to \$200,000 for 875 m2
- Savings of \$40,000 \$60,000 from market value

Even found a source for 60 % debt finance

- Large areas of cobblestones on the road to improve the amenity; Paths to reserves
- Low Fences but otherwise build what you like. Relocatables OK



Conclusions

 Affordable sections are do-able in ChCh BUT it is very hard to get people to do it.

 We need to make a cooperative process more mainstream – to enable more people to afford housing without government support

NFPs can save a lot by taking some risk.



